

<b>Item</b>	<b>Hours</b>	<b>Charge</b>	<b>Descriptive &amp; Scheduling for 2013</b>
Web Development 144hrs	144	\$ 10,800.00	<i>Roughly 12 hours/mo used in 2012.</i>
Weekly Offsite Backup	52	\$ 3,900.00	<i>One hour per week all primary servers.</i>
10 Emergency Hours Support*	10	\$ 1,500.00	<i>Annual Average. Approval required.</i>
Quarterly IPL*	12	\$ 1,800.00	<i>3 hours per IPL. Jan25, Apr26, July26, Oct27.</i>
Bi-Yearly Full System Backup*	20	\$ 3,000.00	<i>10 hour average per backup. Mar29, Sept27.</i>
<b>Total</b>		<b>\$ 21,000.00</b>	
<b>Total (With 15% Discount Offer)</b>		<b>\$ 17,850.00</b>	<i>\$3150.00 Savings</i>

*\*denotes after hours rates*